

## BUDGET VARIANCE EXAMPLE

PROFIT & LOSS CATEGORY	JAN	FEB	MAR	Q1 TOTAL
REVENUE - BUDGETED	\$ 30,000.00	\$ 20,000.00	\$ 30,000.00	\$ 80,000.00
REVENUE - ACTUAL	\$ 29,000.00	\$ 25,000.00	\$ 28,000.00	\$ 82,000.00
<b>REVENUE VARIANCE</b>	<b>\$ (1,000.00)</b>	\$ 5,000.00	<b>\$ (2,000.00)</b>	\$ 2,000.00
COST OF GOODS SOLD - BUDGET	\$ 20,000.00	\$ 13,300.00	\$ 20,000.00	\$ 53,300.00
COST OF GOODS SOLD - ACTUAL	\$ 18,800.00	\$ 13,000.00	\$ 20,500.00	\$ 52,300.00
<b>COST OF GOODS SOLD VARIANCE</b>	\$ 1,200.00	\$ 300.00	<b>\$ (500.00)</b>	\$ 1,000.00
COST OF SALES - BUDGET	\$ 1,500.00	\$ 1,000.00	\$ 1,500.00	\$ 4,000.00
COST OF SALES - ACTUAL	\$ 1,400.00	\$ 900.00	\$ 1,000.00	\$ 3,300.00
<b>COST OF SALES VARIANCE</b>	\$ 100.00	\$ 100.00	\$ 500.00	\$ 700.00
LABOR COST - BUDGET	\$ 3,000.00	\$ 2,000.00	\$ 3,000.00	\$ 8,000.00
LABOR COST - ACTUAL	\$ 2,700.00	\$ 1,900.00	\$ 2,800.00	\$ 7,400.00
<b>LABOR COST VARIANCE</b>	\$ 300.00	\$ 100.00	\$ 200.00	\$ 600.00
GENERAL EXPENSE - BUDGET	\$ 1,500.00	\$ 1,000.00	\$ 1,500.00	\$ 4,000.00
GENERAL EXPENSE - ACTUAL	\$ 1,400.00	\$ 900.00	\$ 1,300.00	\$ 3,600.00
<b>GENERAL EXPENSE VARIANCE</b>	\$ 100.00	\$ 100.00	\$ 200.00	\$ 400.00
EARNINGS (EBIT) - BUDGET	\$ 4,000.00	\$ 2,700.00	\$ 4,000.00	\$ 10,700.00
EARNINGS (EBIT) - ACTUAL	\$ 4,700.00	\$ 8,300.00	\$ 2,400.00	\$ 15,400.00
<b>EARNINGS (EBIT) VARIANCE</b>	\$ 700.00	\$ 5,600.00	<b>\$ (1,600.00)</b>	\$ 4,700.00
OTHER EXPENSES - BUDGET	\$ 2,100.00	\$ 1,400.00	\$ 2,100.00	\$ 5,600.00
OTHER EXPENSES - ACTUAL	\$ 2,000.00	\$ 1,500.00	\$ 1,800.00	\$ 5,300.00
<b>OTHER EXPENSE VARIANCE</b>	\$ 100.00	<b>\$ (100.00)</b>	\$ 300.00	\$ 300.00
NET PROFIT (loss) - BUDGET	\$ 1,900.00	\$ 1,300.00	\$ 1,900.00	\$ 5,100.00
NET PROFIT (loss) - ACTUAL	\$ 2,700.00	\$ 6,800.00	\$ 600.00	\$ 10,100.00
<b>NET PROFIT (loss) VARIANCE</b>	<b>\$ 800.00</b>	<b>\$ 5,500.00</b>	<b>\$ (1,300.00)</b>	<b>\$ 5,000.00</b>